# **AMD Financial Results**

**First Quarter 2025** May 6, 2025



#### **Cautionary Statement**

This presentation contains forward looking statements concerning Advanced Micro Devices, Inc. (AMD), such as the features, functionality, performance, availability, timing and expected benefits of future AMD products; AMD's large growth opportunities across diverse set of markets; AMDs data center AI accelerator opportunity; the integration of the ZT Systems business and the expected benefits, synergies and growth to result therefrom; AMDs proposed sale of the ZT Systems manufacturing business; AMD's expected second guarter 2025 financial outlook, including revenue, non GAAP gross margin, non GAAP operating expenses, non GAAP Interest Expense/Other Income (Expense), net, non GAAP tax rate and diluted share count; AMD's large and compelling TAM; AMD's ability to expand Data Center and AI leadership; AMD s financial and operating performance; the expected impact of the new export licensing requirement on AMD, including on its revenues; and AMD's ability to drive long term shareholder returns, which are made pursuant to the Safe Harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward looking statements are commonly identified by words such as would, may, expects, believes, plans, intends, projects and other terms with similar meaning. Investors are cautioned that the forward looking statements in this presentation are based on current beliefs. assumptions and expectations, speak only as of the date of this presentation and involve risks and uncertainties that could cause actual results to differ materially from current expectations. Such statements are subject to certain known and unknown risks and uncertainties, many of which are difficult to predict and generally beyond AMD's control, that could cause actual results and other future events to differ materially from those expressed in, or implied or projected by, the forward looking information and statements. Material factors that could cause actual results to differ materially from current expectations include, without limitation, the following: impact of government actions and regulations such as export regulations, tariffs and trade protection measures, and licensing requirements; Intel Corporation's dominance of the microprocessor market and its aggressive business practices; Nvidia's dominance in the graphics processing unit market and its aggressive business practices; competitive markets in which AMD's products are sold; the cyclical nature of the semiconductor industry; market conditions of the industries in which AMD products are sold; AMD s ability to introduce products on a timely basis with expected features and performance levels; loss of a significant customer; economic and market uncertainty; guarterly and seasonal sales patterns; AMDs ability to adequately protect its technology or other intellectual property; unfavorable currency exchange rate fluctuations; ability of third party manufacturers to manufacture AMD's products on a timely basis in sufficient quantities and using competitive technologies; availability of essential equipment, materials, substrates or manufacturing processes; ability to achieve expected manufacturing yields for AMD's products; AMD's ability to generate revenue from its semi custom SoC products; potential security vulnerabilities; potential security incidents including IT outages, data loss, data breaches and cyberattacks; uncertainties involving the ordering and shipment of AMD's reliance on third party intellectual property to design and introduce new products; AMD's reliance on third party companies for design, manufacture and supply of motherboards, software, memory and other computer platform components; AMD's reliance on Microsoft and other software vendors support to design and develop software to run on AMD's products; AMD s reliance on third party distributors and add in board partners; impact of modification or interruption of AMD's internal business processes and information systems; compatibility of AMD's products with some or all industry standard software and hardware; costs related to defective products; efficiency of AMD's supply chain; AMD's ability to rely on third party supply chain logistics functions; AMD's ability to effectively control sales of its products on the gray market; long term impact of climate change on AMD's business; AMD's ability to realize its deferred tax assets; potential tax liabilities; current and future claims and litigation; impact of environmental laws, conflict minerals related provisions and other laws or regulations; evolving expectations from governments, investors, customers and other stakeholders regarding corporate responsibility matters; issues related to the responsible use of AI; restrictions imposed by agreements governing AMD's notes, the guarantees of Xilinx's notes, the revolving credit agreement and the ZT Systems credit agreement; impact of acquisitions, joint ventures and/or strategic investments on AMD's business and AMD s ability to integrate acquired businesses, including ZT Systems; AMD s ability to sell the ZT Systems manufacturing business; impact of any impairment of the combined company's assets; political, legal and economic risks and natural disasters; future impairments of technology license purchases; AMD's ability to attract and retain qualified personnel; and AMD's stock price volatility. Investors are urged to review in detail the risks and uncertainties in AMD's Securities and Exchange Commission filings, including but not limited to AMD's most recent reports on Forms 10 K and 10 Q.

This presentation also contains estimates and other statistical data made by independent parties and by us relating to market size and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates.

#### **NON GAAP Financial Measures**

In this presentation, in addition to GAAP financial results, AMD has provided non GAAP financial measures including non GAAP gross profit and margin, non GAAP operating expenses, non GAAP operating expenses/revenue percent, non GAAP operating income, non GAAP operating margin, non GAAP net income and non GAAP diluted earnings per share. AMD uses a normalized tax rate in its computation of the non GAAP income tax provision to provide better consistency across the reporting periods. For fiscal 2025, AMD uses a projected non GAAP tax rate of 13%, which excludes the tax impact of pre tax non GAAP adjustments. AMD is providing these financial measures because it believes this non GAAP presentation makes it easier for investors to compare its operating results for current and historical periods and also because AMD believes it assists investors in comparing AMD's performance across reporting periods on a consistent basis by excluding items that it does not believe are indicative of its core operating performance. The non GAAP financial measures disclosed in this presentation should be viewed in addition to and not as a substitute for or superior to AMD's reported results prepared in accordance with GAAP and should be read only in conjunction with AMD's Consolidated Financial Statements prepared in accordance with GAAP. These non GAAP financial measures are the end of this presentation. This presentation also contains forward looking non GAAP measures concerning AMD's financial outlook such as gross margin and operating expenses. These forward looking non GAAP measures are based on current expectations as of May 6, 2025, and assumptions and beliefs that involve numerous risks and uncertainties. AMD undertakes no intent or obligation to publicly update or revise its forward looking statements made in this presentation except as may be required by law.



#### Leadership Product Portfolio

# AMD C Our Journey



#### Expanding Customer & Partner Ecosystem



Data Center and AI Growth



**Strong Financial Foundation** 



#### **High Performance & Adaptive Computing Leadership**



Leadership Foundational IP

Accelerating innovation in silicon architecture, advanced packaging and software Scaling compute engines from Cloud to Edge to Endpoints with leadership performance per watt

**Breadth and Depth** 

of Portfolio

Open, Proven Software Ecosystem

Delivering flexibility, transparency and choice to Developers



Deep, Collaborative Partnerships

Computing partner of choice across AI, data center, embedded, PCs and gaming



## **Large Growth Opportunities**

Across a Diverse Set of Markets

<image/> <section-header></section-header>	<image/> <section-header></section-header>	<image/>
Leadership performance and TCO across cloud, enterprise and AI workloads	High performance, energy efficient and AI enabled premium PC and gaming experiences	Industry's broadest portfolio of adaptive and embedded computing platforms
AMDAAMDAAMDAAMDAEPYCINSTINCTALVEOVIRTEXAMDAAMDAAMDAAMDAKINTEXSOLARFLAREAMDAVERSAL	AMDA AMDA Ryzen Radeon	AMDA AMDA AMDA AMDA AMDA AMDA Ryzzen Effecter Amda Amda Amda Amda Amda Kintex Virtex Zyng Versal Artix

AMD together we advance\_

#### Announced Completion of Acquisition of ZT Systems on March 31, 2025

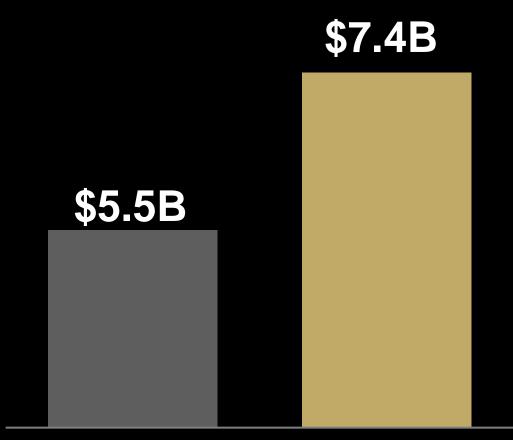
#### BRINGING TOGETHER WORLD-CLASS SILICON, SOFTWARE AND SYSTEMS DESIGN TO DELIVER RACK-SCALE AI SOLUTIONS

Enabling new class of end-to-end AMD AI solutions	Addressing significant data center Al accelerator market	Leadership systems design expertise	Manufacturing divestiture progress
Based on AMD CPU, GPU and networking silicon, open source AMD ROCm <sup>™</sup> software and rack scale systems capabilities	Full rack scale AI solutions and system level capabilities key factors in scaling AMD AI Instinct™ business	ZT Systems design teams join the AMD Data Center Solutions business unit	Received significant interest to acquire ZT Systems US-based manufacturing business

#### Revenue Q1 2025

 Record first quarter revenue of \$7.4 billion increased 36% y/y

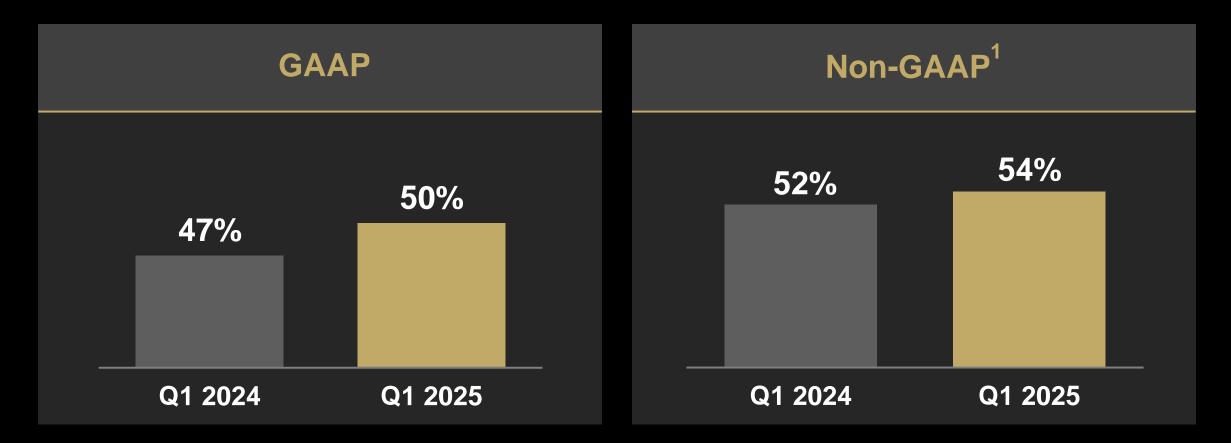
Revenue growth in both Data Center and Client and Gaming segments



Q1 2024



#### Gross Margin Q1 2025

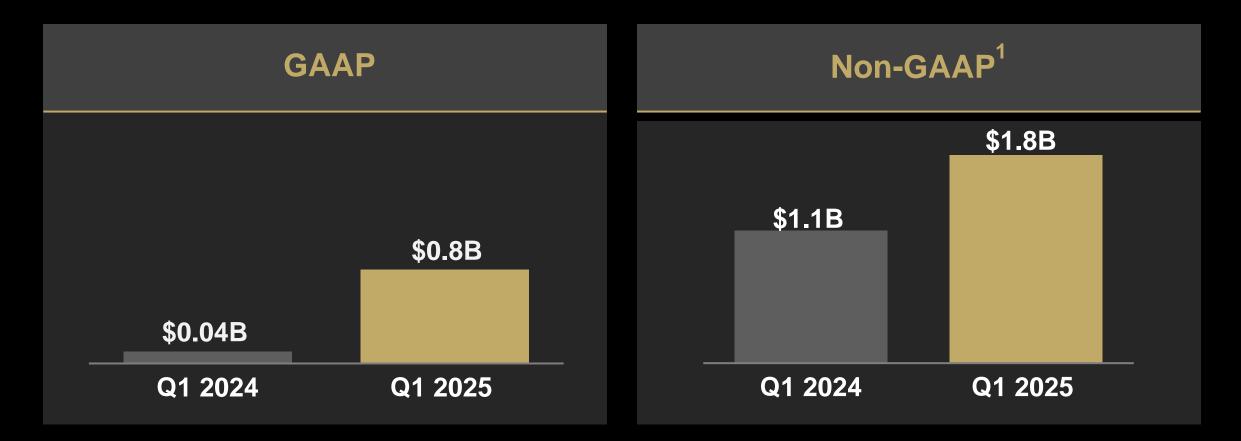


Increase in gross margin primarily driven by higher Data Center segment revenue and a richer Ryzen processor mix

1. See Appendices for GAAP to Non-GAAP reconciliation

AMD together we advance\_

## **Operating Income Q1 2025**

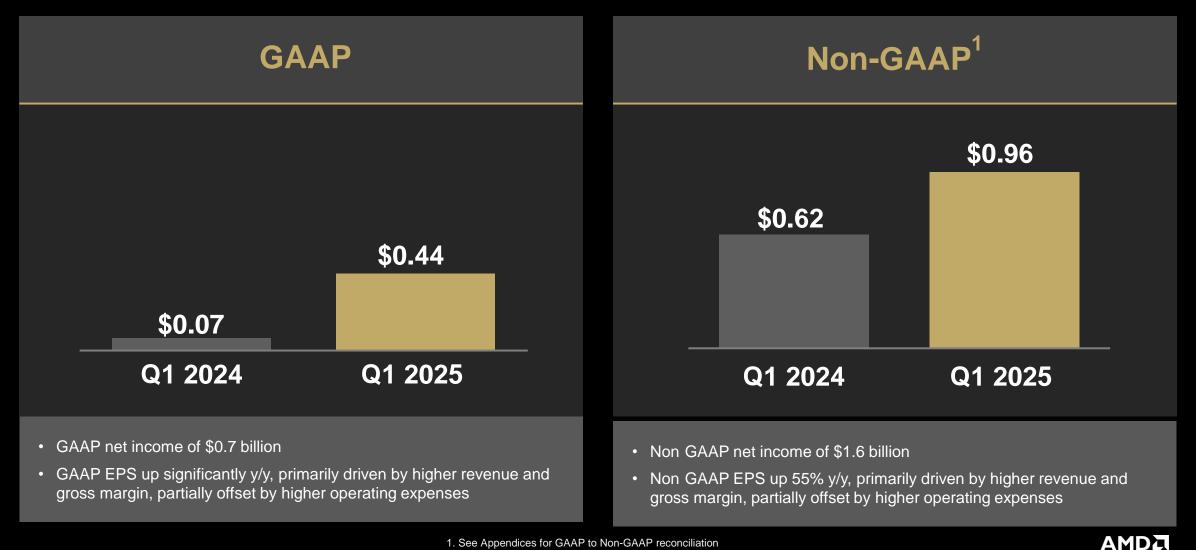


Increase in operating income driven by higher revenue in the Data Center segment and the Client and Gaming segment

1. See Appendices for GAAP to Non-GAAP reconciliation

AMD together we advance\_

#### **Diluted Earnings Per Share Q1 2025**



1. See Appendices for GAAP to Non-GAAP reconciliation

together we advance\_

## Q1 2025 Summary P&L | GAAP

\$ in millions, except per share data and %	Q1'25	Q1'24	Y/Y	Q4'24	Q/Q
Revenue	\$7,438	\$5,473	Up 36%	\$7,658	Down 3%
Gross Profit	\$3,736	\$2,560	Up 46%	\$3,882	Down 4%
Gross Margin	50%	47%	Up 3 ppts	51%	Down 1 ppt
Operating Expenses	\$2,930	\$2,524	Up 16%	\$3,011	Down 3%
Operating Expense/Revenue %	39%	46%	Down 7%	39%	Flat
Operating Income	\$806	\$36	Up 2,139%	\$871	Down 7%
Operating Margin	11%	1%	Up 10 ppts	11%	Flat
Net Income	\$709	\$123	Up 476%	\$482	Up 47%
Diluted Earnings Per Share	\$0.44	\$0.07	Up 529%	\$0.29	Up 52%

together we advance\_

## Q1 2025 Summary P&L | NON-GAAP<sup>1</sup>

\$ in millions, except per share data and %	Q1'25	Q1'24	Y/Y	Q4'24	Q/Q
Revenue	\$7,438	\$5,473	Up 36%	\$7,658	Down 3%
Gross Profit	\$3,992	\$2,861	Up 40%	\$4,140	Down 4%
Gross Margin	54%	52%	Up 2 ppts	54%	Flat
Operating Expenses	\$2,213	\$1,728	Up 28%	\$2,114	Up 5%
Operating Expense/Revenue %	30%	32%	Down 2%	28%	Up 2%
Operating Income	\$1,779	\$1,133	Up 57%	\$2,026	Down 12%
Operating Margin	24%	21%	Up 3 ppts	26%	Down 2 ppts
Net Income	\$1,566	\$1,013	Up 55%	\$1,777	Down 12%
Diluted Earnings Per Share	\$0.96	\$0.62	Up 55%	\$1.09	Down 12%

1. See Appendices for GAAP to Non-GAAP reconciliation

together we advance\_

## **Q1 2025 Segment Results**

\$ in millions	Q1'25	Q1'24	Y/Y	Q4'24	Q/Q
Data Center					
Net Revenue	\$3,674	\$2,337	Up 57%	\$3,859	Down 5%
Operating Income	\$932	\$541	Up 72%	\$1,157	Down 19%
Client & Gaming					
Net Revenue	\$2,941	\$2,290	Up 28%	\$2,876	Up 2%
Operating Income	\$496	\$237	Up 109%	\$496	Flat
Embedded					
Net Revenue	\$823	\$846	Down 3%	\$923	Down 11%
Operating Income	\$328	\$342	Down 4%	\$362	Down 9%

## **Q1 2025** Summary Balance Sheet Items

\$ in millions	Q1'25	Q4'24	Q/Q
Cash, Cash Equivalents and Short-term Investments <sup>1</sup>	\$7,310	\$5,132	Up 42%
Accounts Receivable, Net	\$5,443	\$6,192	Down 12%
Inventories	\$6,416	\$5,734	Up 12%
Total Debt <sup>1</sup>	\$4,164	\$1,721	Up 142%

#### Cash from operations \$939 million; free cash flow \$727 million<sup>2</sup> Repurchased \$749 million of common stock

1. Increase in balances due to \$1.5 billion of debt raised and \$950 million of commercial paper issued during Q1'25 associated with the acquisition of ZT Systems which was completed on March 31, 2025

2. See Appendices for GAAP to Non-GAAP reconciliation

<sup>14</sup> | Q1 2025 FINANCIAL RESULTS May 6, 2025



#### Data Center Segment Q1 2025

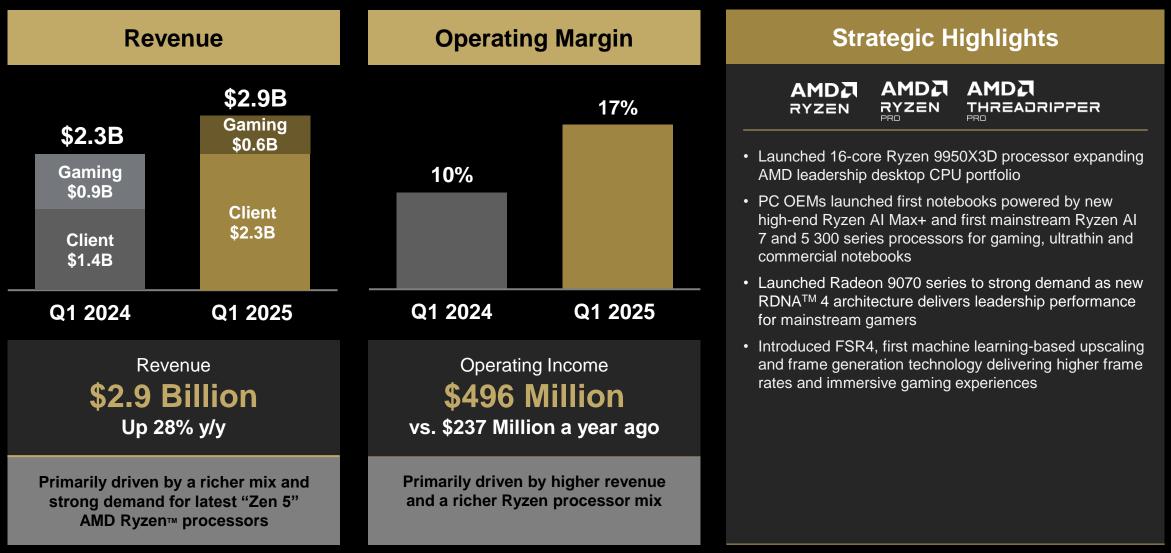
Re	evenue	Operating Margin		Margin		
\$2.3B	\$3.7B		23%		25%	
Q1 2024	Q1 2025		Q1 2024		Q1 2025	
\$3.7	Revenue Billion 57% y/y		\$932			
AMD EF	narily by growth in PYC™ CPU and tinct GPU sales		Primarily drive	en by h	igher revenue	

Strategic I	Highlights
-------------	------------

EPYC	INSTINCT	PENSANDO

- Partnering with Oracle to deploy a large-scale cluster powered by MI355X accelerators and 5th Gen EPYC processors
- Released ROCm 6.4 with performance and feature updates; now delivering ready to deploy inferencing and training containers on bi-weekly basis
- Core42 announced it is broadly deploying AMD Instinct GPU technology to create one of France's most powerful AI compute facilities
- AMD, Jio Platforms Limited, Cisco and Nokia announced the formation of a new Open Telecom AI Platform
- Siemens launched latest Software Defined Vehicle solution powered by EPYC CPUs and Radeon<sup>™</sup> PRO GPUs on Azure significantly accelerating automotive design and validation
- Next-gen MI350 series Instinct GPUs on track to begin accelerated production by mid-2025

## Client and Gaming Segment Q1 2025



## Embedded Segment Q1 2025

R	Revenue		Operating Margin	
				AMDZ VERSA
\$0.8B	\$0.8B	41%	40%	
				<ul> <li>AWS launched no powered by EPY FPGAs optimized workloads</li> </ul>
Q1 2024	Q1 2025	Q1 2024	Q1 2025	<ul> <li>Completed initial s</li> <li>FPGAs and 2nd C</li> </ul>
\$823	Revenue <b>B Million</b> vn 3% y/y	\$328	ating Income <b>B Million</b> illion a year ago	growing demand f • Launched EPYC I powering IBM s la the latest generati • Launched Vitis™
	y due to mixed arket demand	Primarily du	e to lower revenue	for the latest AI m

Strategic Highlights

AMDA AMDA AMDA Versal alveo zyno

> AMDA AMDA PYC RYZEN Embedded

- AWS launched new FPGA accelerated instances powered by EPYC processors with AMD Virtex<sup>™</sup> FPGAs optimized for data and compute intensive workloads
- Completed initial shipments of Spartan<sup>™</sup> UltraScale+<sup>™</sup> FPGAs and 2nd Gen Versal<sup>™</sup> AI Edge SoCs to meet growing demand for AI at the edge
- Launched EPYC Embedded 9005 series processors; powering IBM s latest storage scale system 6000 and the latest generation Cisco high end firewalls
- Launched Vitis<sup>™</sup> software suite with expanded support for the latest AI models

## Financial Outlook – NON-GAAP<sup>1</sup>

	Q2'25
Revenue	~\$7.4 Billion, +/- \$300 Million
Gross Margin <sup>2</sup>	~43%, including \$800M inventory charge; ~54%, excluding this one-time charge
Operating Expenses	~\$2.3 Billion
Interest Expense/Other Income (Expense), net	~\$(5) Million
Effective Tax Rate	~13% of pre-tax income
Diluted Share Count <sup>3</sup>	~1.64 Billion shares

- See Cautionary Statement on Slide 2. These forward-looking outlook statements and non-GAAP measures are based on current expectations as of May 6, 2025, and assumptions and beliefs that involve numerous risks and uncertainties. AMD undertakes no
  intent or obligation to publicly update or revise its outlook statements as a result of new information, future events or otherwise, except as may be required by law. All items, except revenue, are on a non-GAAP basis. Adjustments to arrive at the GAAP
  financial outlook typically include stock-based compensation, amortization of acquired intangible assets, income tax provision, and other non-recurring items such as impairment charges and acquisition-related costs. The timing and impact of such adjustments
  are dependent on future events that are typically uncertain or outside of AMD's control, therefore, a reconciliation to equivalent GAAP measures is not practicable at this time.
- 2. Q2'25 estimated Non-GAAP gross margin includes the expected impact of approximately \$800 million in charges for inventory and related reserves related to the U.S. government's implementation of new export controls, which was previously disclosed in AMD's Current Report on Form 8-K filed on April 16, 2025.
- 3. Q2'25 estimated diluted share count includes 9 million of shares related to the acquisition of ZT Systems which was completed on March 31, 2025. Refer to Diluted Share Count overview in the Appendices.

## Q1 2025 Summary<sup>1</sup>

Revenue \$7.4B Up 36% y/y Data Center Segment Revenue \$3.7B Up 57% y/y

Gross Margin 50% Non-GAAP Gross Margin 54% Diluted EPS \$0.44 Non-GAAP Diluted EPS \$0.96

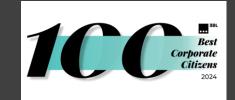
Significant y/y Revenue and EPS Growth Driven by Higher AMD Instinct, EPYC and Ryzen Processor Sales



## **Corporate Responsibility at AMD**

Environmental	Social	Governance
Advancing environmental solutions in our products, supply chain and operations, while accelerating energy efficiency for IT users	Fostering a culture of diversity, belonging and inclusion, partnering with suppliers and positively impacting our communities	Integrating corporate responsibility and governance across product design, supply chain, operations and external engagement











AMD together we advance\_

## AMD C Our Momentum

Large and Compelling TAMTechnology LeadershipExpanding Data Center and AI LeadershipWorld-Class Execution and FocusStrong Balan Sheet
--

#### **DRIVING LONG-TERM SHAREHOLDER RETURNS**

#### **Reconciliation of GAAP to Non-GAAP Gross Profit and Gross Margin**

\$ in millions, except % (Unaudited)	Q1'25	Q1'24	Q4'24
GAAP gross profit	\$3,736	\$2,560	\$3,882
GAAP gross margin	50%	47%	51%
Stock based compensation	5	6	6
Amortization of acquisition related intangibles	251	230	252
Inventory loss at contract manufacturer (2)		65	
Non GAAP gross profit	\$3,992	\$2,861	\$4,140
Non GAAP gross margin	54%	52%	54%

#### **Reconciliation of GAAP to Non-GAAP Operating Expenses**

\$ in millions, except % (Unaudited)	Q1'25	Q1'24	Q4'24
GAAP operating expenses <sup>(4)</sup>	\$2,930	\$2,524	\$3,011
GAAP operating expenses/revenue %	39%	46%	39%
Stock based compensation	359	365	333
Amortization of acquisition related intangibles	316	392	332
Acquisition related and other costs <sup>(1)</sup>	42	39	46
Restructuring charges <sup>(3)</sup>			186
Non GAAP operating expenses <sup>(4)</sup>	\$2,213	\$1,728	\$2,114
Non GAAP operating expenses/revenue %	30%	32%	28%

(1) Acquisition-related and other costs primarily include transaction costs, purchase price fair value adjustments, certain compensation charges, contract termination costs and workforce rebalancing charges.

(2) Inventory loss at contract manufacturer is related to an incident at a third-party contract manufacturing facility.

(3) Restructuring charges are related to the 2024 Restructuring Plan which comprised of employee severance charges and non-cash asset impairments.

(4) Effective first quarter of 2025, licensing gain amounts were reclassified against Marketing, general and administrative expenses as the amounts were immaterial.



#### **Reconciliation of GAAP Operating Income to Non-GAAP Operating Income**

\$ in millions, except % (Unaudited)	Q1'25	Q1'24	Q4'24
GAAP operating income	\$806	\$36	\$871
GAAP operating margin	11%	1%	11%
Stock based compensation	364	371	339
Amortization of acquisition related intangibles	567	622	584
Acquisition related and other costs (1)	42	39	46
Inventory loss at contract manufacturer (2)		65	
Restructuring charges <sup>(3)</sup>			186
Non GAAP operating income	\$1,779	\$1,133	\$2,026
Non GAAP operating margin	24%	21%	26%

(1) Acquisition-related and other costs primarily include transaction costs, purchase price fair value adjustments, certain compensation charges, contract termination costs and workforce rebalancing charges.

(2) Inventory loss at contract manufacturer is related to an incident at a third-party contract manufacturing facility.

(3) Restructuring charges are related to the 2024 Restructuring Plan which comprised of employee severance charges and non-cash asset impairments.

#### Reconciliation of GAAP to Non-GAAP Net Income / Diluted Earnings Per Share

\$ in Millions, except per share data (Unaudited)	Q1'	25	Q1	'24	Q4	'24
GAAP net income / diluted earnings per share	\$709	\$0.44	\$123	\$0.07	\$482	\$0.29
(Gains) losses on equity investments, net	2		3			
Stock based compensation	364	0.22	371	0.23	339	0.21
Equity income in investee	(7)		(7)		(12)	(0.01)
Amortization of acquisition related intangibles	567	0.35	622	0.38	584	0.36
Acquisition related and other costs (1)	42	0.03	39	0.02	46	0.03
Inventory loss at contract manufacturer (2)			65	0.04		
Restructuring charges <sup>(3)</sup>					186	0.11
Income tax provision	(111)	(0.08)	(203)	(0.12)	152	0.10
Non GAAP net income / diluted earnings per share	\$1,566	\$0.96	\$1,013	\$0.62	\$1,777	\$1.09
Shares used in earnings per share calculation						
Shares used in per share calculation (GAAP and Non GAAP)	1,626 1,639		1,634			

(1) Acquisition-related and other costs primarily include transaction costs, purchase price fair value adjustments, certain compensation charges, contract termination costs and workforce rebalancing charges.

(2) Inventory loss at contract manufacturer is related to an incident at a third-party contract manufacturing facility.

(3) Restructuring charges are related to the 2024 Restructuring Plan which comprised of employee severance charges and non-cash asset impairments.

#### Reconciliation of GAAP Net Cash Provided by Operating Activities to Free Cash Flow

\$ in millions, except % (Unaudited)	Q1'25
GAAP net cash provided by operating activities	\$939
Operating cash flow margin %	13%
Purchases of property and equipment	(212)
Free cash flow	\$727
Free cash flow margin %	10%

#### Share Count Overview

Shares (millions) <sup>(1)</sup>	Q1'25	Q2'25
	Actual	Estimate
Basic shares	1,620	1,627
Dilutive impact from employee equity grants (2)	6	8
Diluted shares <sup>(3)</sup>	1,626	1,635

The table above provides actual share count for Q1'25 and an estimate of share count to use when calculating GAAP and non-GAAP diluted earnings per share for Q2'25.

(1) Share counts are weighted average shares.

(2) The dilutive impact of employee equity grants is based on the Treasury Stock method and is dependent upon the average stock price during the period. The Q1'25 average stock price was \$111.67. The Q1'25 average stock price of \$111.67 was assumed for Q2'25 average stock price estimates.

(3) Q2'25 estimated diluted share count includes 9 million of shares related to the acquisition of ZT Systems which was completed on March 31, 2025.

#### Endnotes

STX 04: Based on AMD product specifications and competitive products announced as of May 2024. AMD RyzenTM AI 300 Series processors' NPU offer up to 50 peak TOPS. AI PC is defined as a laptop PC with a processor that includes a neural processing unit (NPU). STX 04.

GD 220c: RyzenTM AI is defined as the combination of a dedicated AI engine, AMD RadeonTM graphics engine, and Ryzen processor cores that enable AI capabilities. OEM and ISV enablement is required, and certain AI features may not yet be optimized for Ryzen AI processors. Ryzen AI is compatible with: (a) AMD Ryzen 7040 and 8040 Series processors except Ryzen 5 7540U, Ryzen 5 8540U, Ryzen 3 7440U, and Ryzen 3 8440U processors; (b) AMD Ryzen AI 300 Series processors, and (c) all AMD Ryzen 8000G Series desktop processors except the Ryzen 5 8500G/GE and Ryzen 3 8300G/GE. Please check with your system manufacturer for feature availability prior to purchase. GD 220c.

# 

